

Financial Highlights – HVB Group

Key performance indicators

	2014	2013
Net operating income ¹	€892m	€1,823m
Cost-income ratio (based on operating income) ¹	77.3%	63.1%
Profit before tax ¹	€1,083m	€1,439m
Consolidated profit ¹	€785m	€1,062m
Return on equity before tax ^{1,2}	5.4%	7.0%
Return on equity after tax ²	4.7%	5.2%
Earnings per share ¹	€0.96	€1.27

Balance sheet figures

	31/12/2014	31/12/2013
Total assets	€300.3bn	€290.0bn
Shareholders' equity	€20.6bn	€21.0bn
Leverage ratio ³	6.7%	7.1%

Key capital ratios

	31/12/2014 Basel III	30/9/2014 Basel III	31/12/2013 Basel II
Core capital without hybrid capital (core Tier 1 capital)	—	—	€18.4bn
Common Equity Tier 1 capital	€19.0bn	€18.8bn	—
Core capital (Tier 1 capital)	€19.0bn	€18.8bn	€18.5bn
Risk-weighted assets (including equivalents for market risk and operational risk)	€85.7bn	€89.0bn	€85.5bn
Core capital ratio without hybrid capital (core Tier 1 ratio) ⁴	—	—	21.5%
Common Equity Tier 1 capital ratio ⁴	22.1%	21.2%	—
Core capital ratio (Tier 1 ratio) ⁴	22.1%	21.2%	21.6%

	31/12/2014	31/12/2013
Employees (in FTEs)	17,980	19,092
Branch offices	796	933

1 without discontinued operations

2 return on equity calculated on the basis of average shareholders' equity according to IFRS

3 ratio of shareholders' equity (according to IFRS) shown in the balance sheet less intangible assets to total assets less intangible assets

4 calculated on the basis of risk-weighted assets, including equivalents for market risk and operational risk

Consolidated Income Statement for the year ended 31 December 2014

Income/Expenses	NOTES	2014	2013	CHANGE	
		€ millions	€ millions	€ millions	in %
Interest income		5,014	5,685	(671)	(11.8)
Interest expense		(2,371)	(2,812)	+ 441	(15.7)
Net interest	33	2,643	2,873	(230)	(8.0)
Dividends and other income from equity investments	34	92	117	(25)	(21.4)
Net fees and commissions	35	1,082	1,102	(20)	(1.8)
Net trading income	36	483	1,095	(612)	(55.9)
Net other expenses/income	37	302	328	(26)	(7.9)
Payroll costs		(1,782)	(1,770)	(12)	+ 0.7
Other administrative expenses		(1,532)	(1,509)	(23)	+ 1.5
Amortisation, depreciation and impairment losses					
on intangible and tangible assets		(245)	(199)	(46)	+ 23.1
Operating costs	38	(3,559)	(3,478)	(81)	+ 2.3
Net write-downs of loans and provisions for					
guarantees and commitments	39	(151)	(214)	+ 63	(29.4)
Provisions for risks and charges	40	25	(220)	+ 245	
Restructuring costs	41	18	(362)	+ 380	
Net income from investments	42	148	198	(50)	(25.3)
PROFIT BEFORE TAX		1,083	1,439	(356)	(24.7)
Income tax for the period	43	(298)	(377)	+ 79	(21.0)
PROFIT AFTER TAX		785	1,062	(277)	(26.1)
Impairment on goodwill		—	—	—	—
CONSOLIDATED PROFIT FROM CONTINUING OPERATIONS		785	1,062	(277)	(26.1)
Profit before tax from discontinued operations	44	185	19	+ 166	>+ 100.0
Income tax from discontinued operations	44	(12)	(7)	(5)	+ 71.4
PROFIT AFTER TAX FROM DISCONTINUED OPERATIONS	44	173	12	+ 161	>+ 100.0
CONSOLIDATED PROFIT OF FULL HVB GROUP		958	1,074	(116)	(10.8)
attributable to the shareholder of UniCredit Bank AG		947	1,033	(86)	(8.3)
attributable to minorities		11	41	(30)	(73.2)

Earnings per share

(in €)

	NOTES	2014	2013
Earnings per share from continuing operations (undiluted and diluted)	45	0.96	1.27
Earnings per share of full HVB Group (undiluted and diluted)	45	1.18	1.29

Segment reporting

(€ millions)

INCOME/EXPENSES	COMMERCIAL BANKING	CORPORATE & INVESTMENT BANKING	OTHER/ CONSOLIDATION	HVB GROUP
Net interest	1,585	1,022	36	2,643
Dividends and other income from equity investments	12	78	2	92
Net fees and commissions	804	291	(13)	1,082
Net trading income	20	458	5	483
Net other expenses/income	13	122	167	302
OPERATING INCOME	2,434	1,971	197	4,602
Payroll costs	(735)	(465)	(582)	(1,782)
Other administrative expenses	(1,233)	(858)	559	(1,532)
Amortisation, depreciation and impairment losses				
on intangible and tangible assets	(11)	(106)	(128)	(245)
Operating costs	(1,979)	(1,429)	(151)	(3,559)
OPERATING PROFIT	455	542	46	1,043
Net write-downs of loans and provisions for guarantees and commitments	(108)	(112)	69	(151)
NET OPERATING PROFIT	347	430	115	892
Provisions for risks and charges	(11)	9	27	25
Restructuring costs	—	—	18	18
Net income from investments	2	126	20	148
PROFIT BEFORE TAX	338	565	180	1,083